

# MD ANALYSIS

## CA 3 December Analysis

### GAT Constitutional Area 3 Leader: Open

#### July 2019 to December 2020 (6 months) Results

CA 3	2017-2018	2018-2019	2019-2020	2020-2021
New Clubs	37	53	59	184
Charter Members	1046	1642	1548	4715
New Members	3749	3992	4402	8515
Drops	11128	10571	9810	7942
Net Growth	-5773	-4427	-3224	5991

#### December (Only Results)

CA 3	Dec-18	Dec-19	Dec-20
New Clubs	11	16	80
Charter Members	356	322	1997
New Members	604	553	2658
Drops	4372	4309	3376
Net Growth	-3335	-3344	1422

#### Statement for 2nd Quarter Results(previous 3 years)

CA 3	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
New Clubs	28	39	148
Charter Members	820	915	3697
New Members	2216	2100	6007
Drops	6899	6494	5098
Net Growth	-3631	-3228	4902

## MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021
NA	Undistricted	New Clubs	0	0	0	11
		Charter Members	0	1	0	309
		New Members	5	10	10	46
		Drops	40	11	53	5
		Net Growth	-35	3	-43	405
R	Dominican Republic	New Clubs	0	1	0	0
		Charter Members	9	38	0	0
		New Members	86	115	0	0
		Drops	511	265	0	0
		Net Growth	-411	-96	0	0
B	Mexico	New Clubs	12	10	15	26
		Charter Members	303	265	308	515
		New Members	474	510	570	814
		Drops	1809	1687	1385	1305
		Net Growth	-923	-822	-373	103
D	Various	New Clubs	3	9	0	0
		Charter Members	75	244	0	0
		New Members	287	356	0	0
		Drops	671	818	0	0
		Net Growth	-278	-191	0	0
63	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	19	15	0	0
		Drops	24	37	0	0
		Net Growth	-2	-22	0	0
Total		New Clubs	15	20	15	37
		Charter Members	387	548	308	824
		New Members	871	1006	580	860
		Drops	3055	2818	1438	1310
		Net Growth	-1649	-1128	-416	508

## December (Only) Results

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>Dec-18</b>	<b>Dec-19</b>	<b>Dec-20</b>
<b>NA</b>	<b>Undistricted</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	1	0	35
		<b>New Members</b>	1	5	16
		<b>Drops</b>	0	21	2
		<b>Net Growth</b>	5	-16	49
<b>R</b>	<b>Dominican Republic</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	3	0	0
		<b>New Members</b>	20	0	0
		<b>Drops</b>	149	0	0
		<b>Net Growth</b>	-124	0	0
<b>B</b>	<b>Mexico</b>	<b>New Clubs</b>	1	10	8
		<b>Charter Members</b>	24	161	174
		<b>New Members</b>	63	38	275
		<b>Drops</b>	922	752	672
		<b>Net Growth</b>	-822	-517	-202
<b>D</b>	<b>Various</b>	<b>New Clubs</b>	3	0	0
		<b>Charter Members</b>	80	0	0
		<b>New Members</b>	53	0	0
		<b>Drops</b>	400	0	0
		<b>Net Growth</b>	-265	0	0
<b>63</b>	<b>Various</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	0	0	0
		<b>Drops</b>	12	0	0
		<b>Net Growth</b>	-12	0	0
<b>Total</b>			4	10	9
	<b>New Clubs</b>		108	161	209
	<b>Charter Members</b>		137	43	291
	<b>New Members</b>		1483	773	674
	<b>Drops</b>		-1218	-533	-153
<b>Net Growth</b>					

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2018-2019 2nd Qtr</b>	<b>2019-2020 2nd Qtr</b>	<b>2020-2021 2nd Qtr</b>
<b>NA</b>	<b>Undistricted</b>	<b>New Clubs</b>	0	0	11
		<b>Charter Members</b>	1	0	298
		<b>New Members</b>	3	10	30
		<b>Drops</b>	3	37	4
		<b>Net Growth</b>	4	-27	325
<b>R</b>	<b>Dominican Republic</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	29	0	0
		<b>New Members</b>	91	0	0
		<b>Drops</b>	208	0	0
		<b>Net Growth</b>	-80	0	0
<b>B</b>	<b>Mexico</b>	<b>New Clubs</b>	5	13	16
		<b>Charter Members</b>	130	241	330
		<b>New Members</b>	187	211	493
		<b>Drops</b>	1233	1047	915
		<b>Net Growth</b>	-885	-540	-53
<b>D</b>	<b>Various</b>	<b>New Clubs</b>	6	0	0
		<b>Charter Members</b>	145	0	0
		<b>New Members</b>	194	0	0
		<b>Drops</b>	578	0	0
		<b>Net Growth</b>	-231	0	0
<b>63</b>	<b>Various</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	7	0	0
		<b>Drops</b>	26	0	0
		<b>Net Growth</b>	-19	0	0
<b>Total</b>			12	13	27
	<b>New Clubs</b>		305	241	628
	<b>Charter Members</b>		482	221	523
	<b>New Members</b>		2048	1084	919
	<b>Drops</b>		-1211	-567	272
<b>Net Growth</b>					

## MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021
R	Dominican Republic	New Clubs	0	0	2	22
		Charter Members	0	0	53	380
		New Members	0	0	121	357
		Drops	0	0	382	295
		Net Growth	0	0	-199	457
F	Colombia	New Clubs	1	3	0	0
		Charter Members	21	83	0	0
		New Members	70	85	0	0
		Drops	724	593	0	0
		Net Growth	-615	-411	0	0
G	Ecuador	New Clubs	0	1	0	0
		Charter Members	17	49	0	0
		New Members	103	145	0	0
		Drops	432	264	0	0
		Net Growth	-298	-55	0	0
D	Various	New Clubs	0	0	7	23
		Charter Members	0	0	228	722
		New Members	0	0	446	1033
		Drops	0	0	702	702
		Net Growth	0	0	10	1089
E	Aruba Neth Antilles Peru	New Clubs	0	2	4	8
		Charter Members	19	89	128	198
		New Members	265	364	462	460
		Drops	559	578	302	275
		Net Growth	-256	-109	316	412
Total		New Clubs	1	6	13	53
		Charter Members	57	221	409	1300
		New Members	438	594	1029	1850
		Drops	1715	1435	1386	1272
		Net Growth	-1169	-575	127	1958

## December (Only) Results

MD	GMT Area	CA 3	Dec-18	Dec-19	Dec-20
R	Dominican Republic	New Clubs	0	0	11
		Charter Members	0	6	217
		New Members	0	42	156
		Drops	0	265	150
		Net Growth	0	-216	230
F	Colombia	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	26	0	0
		Drops	363	0	0
		Net Growth	-337	0	0
G	Ecuador	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	13	0	0
		Drops	114	0	0
		Net Growth	-96	0	0
D	Various	New Clubs	0	2	9
		Charter Members	0	45	280
		New Members	0	57	297
		Drops	0	347	346
		Net Growth	0	-243	244
E	Aruba Neth Antilles Peru	New Clubs	0	0	3
		Charter Members	2	0	86
		New Members	67	44	58
		Drops	210	18	28
		Net Growth	-133	28	119
Total		New Clubs	0	2	23
		Charter Members	3	51	583
		New Members	106	143	511
		Drops	687	630	524
		Net Growth	-566	-431	593

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2018-2019 2nd Qtr</b>	<b>2019-2020 2nd Qtr</b>	<b>2020-2021 2nd Qtr</b>
<b>R</b>	<b>Dominican Republic</b>	<b>New Clubs</b>	0	0	21
		<b>Charter Members</b>	0	7	350
		<b>New Members</b>	0	90	294
		<b>Drops</b>	0	322	228
		<b>Net Growth</b>	0	-223	427
<b>F</b>	<b>Colombia</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	26	0	0
		<b>New Members</b>	47	0	0
		<b>Drops</b>	495	0	0
		<b>Net Growth</b>	-421	0	0
<b>G</b>	<b>Ecuador</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	38	0	0
		<b>New Members</b>	74	0	0
		<b>Drops</b>	163	0	0
		<b>Net Growth</b>	-44	0	0
<b>D</b>	<b>Various</b>	<b>New Clubs</b>	0	5	20
		<b>Charter Members</b>	0	138	624
		<b>New Members</b>	0	193	657
		<b>Drops</b>	0	504	482
		<b>Net Growth</b>	0	-166	819
<b>E</b>	<b>Aruba Neth Antilles Peru</b>	<b>New Clubs</b>	1	4	7
		<b>Charter Members</b>	23	120	169
		<b>New Members</b>	186	238	311
		<b>Drops</b>	306	57	87
		<b>Net Growth</b>	-85	304	404
<b>Total</b>		<b>New Clubs</b>	3	9	48
		<b>Charter Members</b>	87	265	1143
		<b>New Members</b>	307	521	1262
		<b>Drops</b>	964	883	797
		<b>Net Growth</b>	-550	-85	1650

### MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021
F	Colombia	New Clubs	0	0	0	8
		Charter Members	0	0	2	182
		New Members	0	0	106	333
		Drops	0	0	308	251
		Net Growth	0	0	-176	311
H	Peru	New Clubs	0	0	10	0
		Charter Members	0	0	258	0
		New Members	0	0	457	0
		Drops	0	0	813	0
		Net Growth	0	0	-46	0
G	Ecuador	New Clubs	0	0	0	8
		Charter Members	0	0	12	296
		New Members	0	0	160	221
		Drops	0	0	298	166
		Net Growth	0	0	-119	371
T	Chile	New Clubs	0	0	0	3
		Charter Members	0	0	0	67
		New Members	0	0	0	345
		Drops	0	0	0	190
		Net Growth	0	0	0	246
LA	Brazil	New Clubs	1	3	0	0
		Charter Members	38	134	0	0
		New Members	269	233	0	0
		Drops	861	876	0	0
		Net Growth	-525	-463	0	0
LB	Brazil	New Clubs	1	1	0	0
		Charter Members	31	31	0	0
		New Members	206	192	0	0
		Drops	473	480	0	0
		Net Growth	-214	-227	0	0
Total		New Clubs	2	4	10	19
		Charter Members	69	165	272	545
		New Members	475	425	723	899
		Drops	1334	1356	1419	607
		Net Growth	-739	-690	-341	928



## December (Only) Results

MD	GMT Area	CA 3	Dec-18	Dec-19	Dec-20
F	Colombia	New Clubs	0	0	5
		Charter Members	0	1	114
		New Members	0	11	123
		Drops	0	180	132
		Net Growth	0	-164	110
H	Peru	New Clubs	0	0	0
		Charter Members	0	6	0
		New Members	0	52	0
		Drops	0	420	0
		Net Growth	0	-357	0
G	Ecuador	New Clubs	0	0	3
		Charter Members	0	0	131
		New Members	0	29	108
		Drops	0	190	73
		Net Growth	0	-161	174
T	Chile	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	115
		Drops	0	0	48
		Net Growth	0	0	69
LA	Brazil	New Clubs	0	0	0
		Charter Members	20	0	0
		New Members	22	0	0
		Drops	294	0	0
		Net Growth	-233	0	0
LB	Brazil	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	44	0	0
		Drops	128	0	0
		Net Growth	-84	0	0
Total		New Clubs	0	0	8
		Charter Members	20	7	245
		New Members	66	92	346
		Drops	422	790	253
		Net Growth	-317	-682	353

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2018-2019 2nd Qtr</b>	<b>2019-2020 2nd Qtr</b>	<b>2020-2021 2nd Qtr</b>
<b>F</b>	<b>Colombia</b>	<b>New Clubs</b>	0	0	7
		<b>Charter Members</b>	0	1	160
		<b>New Members</b>	0	49	260
		<b>Drops</b>	0	230	194
		<b>Net Growth</b>	0	-174	235
<b>H</b>	<b>Peru</b>	<b>New Clubs</b>	0	2	0
		<b>Charter Members</b>	0	57	0
		<b>New Members</b>	0	158	0
		<b>Drops</b>	0	564	0
		<b>Net Growth</b>	0	-321	0
<b>G</b>	<b>Ecuador</b>	<b>New Clubs</b>	0	0	8
		<b>Charter Members</b>	0	2	295
		<b>New Members</b>	0	89	142
		<b>Drops</b>	0	230	97
		<b>Net Growth</b>	0	-137	351
<b>T</b>	<b>Chile</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	0	0	25
		<b>New Members</b>	0	0	229
		<b>Drops</b>	0	0	108
		<b>Net Growth</b>	0	0	151
<b>LA</b>	<b>Brazil</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	43	0	0
		<b>New Members</b>	116	0	0
		<b>Drops</b>	533	0	0
		<b>Net Growth</b>	-338	0	0
<b>LB</b>	<b>Brazil</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	23	0	0
		<b>New Members</b>	127	0	0
		<b>Drops</b>	256	0	0
		<b>Net Growth</b>	-100	0	0
<b>Total</b>		<b>New Clubs</b>	2	2	16
		<b>Charter Members</b>	66	60	480
		<b>New Members</b>	243	296	631
		<b>Drops</b>	789	1024	399
		<b>Net Growth</b>	-438	-632	737

### MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021
H	Peru	New Clubs	0	0	0	21
		Charter Members	0	0	0	586
		New Members	0	0	0	1010
		Drops	0	0	0	783
		Net Growth	0	0	0	922
O	Argentina	New Clubs	0	0	1	4
		Charter Members	0	0	23	131
		New Members	0	0	171	594
		Drops	0	0	700	442
		Net Growth	0	0	-465	310
T	Chile	New Clubs	0	0	2	0
		Charter Members	0	0	38	0
		New Members	0	0	107	0
		Drops	0	0	296	0
		Net Growth	0	0	-141	0
LC	Brazil	New Clubs	3	2	0	0
		Charter Members	77	52	0	0
		New Members	491	405	0	0
		Drops	1119	1197	0	0
		Net Growth	-481	-673	0	0
LD	Brazil	New Clubs	1	3	0	0
		Charter Members	61	97	0	0
		New Members	473	544	0	0
		Drops	1174	1117	0	0
		Net Growth	-578	-434	0	0
Total		New Clubs	4	5	3	25
		Charter Members	138	149	61	717
		New Members	964	949	278	1604
		Drops	2293	2314	996	1225
		Net Growth	-1059	-1107	-606	1232

## December (Only) Results

MD	GMT Area	CA 3	Dec-18	Dec-19	Dec-20
H	Peru	New Clubs	0	0	12
		Charter Members	0	0	308
		New Members	0	0	307
		Drops	0	0	483
		Net Growth	0	0	143
O	Argentina	New Clubs	0	0	2
		Charter Members	0	0	54
		New Members	0	50	332
		Drops	0	318	152
		Net Growth	0	-263	241
T	Chile	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	25	0
		Drops	0	140	0
		Net Growth	0	-113	0
LC	Brazil	New Clubs	1	0	0
		Charter Members	24	0	0
		New Members	75	0	0
		Drops	405	0	0
		Net Growth	-299	0	0
LD	Brazil	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	81	0	0
		Drops	317	0	0
		Net Growth	-226	0	0
Total		New Clubs	1	0	14
		Charter Members	24	0	362
		New Members	156	75	639
		Drops	722	458	635
		Net Growth	-525	-376	384

## Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2018-2019 2nd Qtr	2019-2020 2nd Qtr	2020-2021 2nd Qtr
H	Peru	New Clubs	0	0	15
		Charter Members	0	0	375
		New Members	0	0	567
		Drops	0	0	602
		Net Growth	0	0	360
O	Argentina	New Clubs	0	1	2
		Charter Members	0	21	74
		New Members	0	111	510
		Drops	0	471	278
		Net Growth	0	-321	319
T	Chile	New Clubs	0	2	0
		Charter Members	0	38	0
		New Members	0	46	0
		Drops	0	203	0
		Net Growth	0	-114	0
LC	Brazil	New Clubs	2	0	0
		Charter Members	49	0	0
		New Members	259	0	0
		Drops	785	0	0
		Net Growth	-446	0	0
LD	Brazil	New Clubs	0	0	0
		Charter Members	4	0	0
		New Members	360	0	0
		Drops	622	0	0
		Net Growth	-241	0	0
Total		New Clubs	2	3	17
		Charter Members	53	59	449
		New Members	619	157	1077
		Drops	1407	674	880
		Net Growth	-687	-435	679

### MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021
J	Uruguay	New Clubs	0	0	1	2
		Charter Members	0	0	33	37
		New Members	0	0	85	215
		Drops	0	0	246	208
		Net Growth	0	0	-109	59
H	Peru	New Clubs	7	9	0	0
		Charter Members	185	250	0	0
		New Members	338	333	0	0
		Drops	1176	851	0	0
		Net Growth	-590	-216	0	0
S	Bolivia	New Clubs	2	1	2	13
		Charter Members	64	99	38	309
		New Members	103	88	47	375
		Drops	190	234	289	247
		Net Growth	-15	-27	-168	460
M	Paraguay	New Clubs	1	2	4	15
		Charter Members	34	59	121	407
		New Members	103	148	188	424
		Drops	241	382	470	370
		Net Growth	-97	-147	-149	512
Total		New Clubs	10	12	7	30
		Charter Members	283	408	192	753
		New Members	544	569	320	1014
		Drops	1607	1467	1005	825
		Net Growth	-702	-390	-426	1031

## December (Only) Results

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>Dec-18</b>	<b>Dec-19</b>	<b>Dec-20</b>
<b>J</b>	<b>Uruguay</b>	<b>New Clubs</b>	0	0	2
		<b>Charter Members</b>	0	2	30
		<b>New Members</b>	0	12	115
		<b>Drops</b>	0	57	85
		<b>Net Growth</b>	0	-43	62
<b>H</b>	<b>Peru</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	21	0	0
		<b>New Members</b>	45	0	0
		<b>Drops</b>	409	0	0
		<b>Net Growth</b>	-337	0	0
<b>S</b>	<b>Bolivia</b>	<b>New Clubs</b>	1	0	6
		<b>Charter Members</b>	98	0	151
		<b>New Members</b>	5	9	126
		<b>Drops</b>	124	218	151
		<b>Net Growth</b>	-21	-208	135
<b>M</b>	<b>Paraguay</b>	<b>New Clubs</b>	0	1	7
		<b>Charter Members</b>	0	25	132
		<b>New Members</b>	15	19	85
		<b>Drops</b>	159	295	172
		<b>Net Growth</b>	-144	-251	61
<b>Total</b>		<b>New Clubs</b>	2	1	15
		<b>Charter Members</b>	119	27	313
		<b>New Members</b>	65	40	326
		<b>Drops</b>	692	570	408
		<b>Net Growth</b>	-502	-502	258

## Statement for 2nd Quarter Results (previous 3 years)

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2018-2019 2nd Qtr</b>	<b>2019-2020 2nd Qtr</b>	<b>2020-2021 2nd Qtr</b>
<b>J</b>	<b>Uruguay</b>	<b>New Clubs</b>	0	0	2
		<b>Charter Members</b>	0	9	36
		<b>New Members</b>	0	51	184
		<b>Drops</b>	0	126	151
		<b>Net Growth</b>	0	-63	79
<b>H</b>	<b>Peru</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	34	0	0
		<b>New Members</b>	164	0	0
		<b>Drops</b>	565	0	0
		<b>Net Growth</b>	-348	0	0
<b>S</b>	<b>Bolivia</b>	<b>New Clubs</b>	1	1	11
		<b>Charter Members</b>	98	5	254
		<b>New Members</b>	39	18	290
		<b>Drops</b>	169	235	208
		<b>Net Growth</b>	-20	-205	351
<b>M</b>	<b>Paraguay</b>	<b>New Clubs</b>	1	4	13
		<b>Charter Members</b>	36	105	311
		<b>New Members</b>	88	67	331
		<b>Drops</b>	247	340	286
		<b>Net Growth</b>	-106	-161	390
<b>Total</b>		<b>New Clubs</b>	3	5	26
		<b>Charter Members</b>	168	119	601
		<b>New Members</b>	291	136	805
		<b>Drops</b>	981	701	645
		<b>Net Growth</b>	-474	-429	820



## MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019	2019-2020	2020-2021
J	Uruguay	New Clubs	0	2	0	0
		Charter Members	2	51	0	0
		New Members	90	121	0	0
		Drops	204	180	0	0
		Net Growth	-95	-5	0	0
O	Argentina	New Clubs	4	2	0	0
		Charter Members	90	57	0	0
		New Members	234	169	0	0
		Drops	603	809	0	0
		Net Growth	-257	-563	0	0
T	Chile	New Clubs	1	2	0	0
		Charter Members	20	43	0	0
		New Members	133	159	0	0
		Drops	317	192	0	0
		Net Growth	-103	31	0	0
LA	Brazil	New Clubs	0	0	1	6
		Charter Members	0	0	44	170
		New Members	0	0	256	605
		Drops	0	0	759	560
		Net Growth	0	0	-428	246
LB	Brazil	New Clubs	0	0	1	0
		Charter Members	0	0	23	0
		New Members	0	0	188	0
		Drops	0	0	504	0
		Net Growth	0	0	-267	0
Total		New Clubs	5	6	2	6
		Charter Members	112	151	67	170
		New Members	457	449	444	605
		Drops	1124	1181	1263	560
		Net Growth	-455	-537	-695	246

## December (Only) Results

MD	GMT Area	CA 3	Dec-18	Dec-19	Dec-20
J	Uruguay	New Clubs	1	0	0
		Charter Members	22	0	0
		New Members	26	0	0
		Drops	79	0	0
		Net Growth	-31	0	0
O	Argentina	New Clubs	1	0	0
		Charter Members	20	0	0
		New Members	25	0	0
		Drops	239	0	0
		Net Growth	-193	0	0
T	Chile	New Clubs	2	0	0
		Charter Members	40	0	0
		New Members	23	0	0
		Drops	48	0	0
		Net Growth	17	0	0
LA	Brazil	New Clubs	0	0	4
		Charter Members	0	0	98
		New Members	0	34	108
		Drops	0	311	216
		Net Growth	0	-276	-7
LB	Brazil	New Clubs	0	1	0
		Charter Members	0	22	0
		New Members	0	15	0
		Drops	0	157	0
		Net Growth	0	-119	0
Total		New Clubs	4	1	4
		Charter Members	82	22	98
		New Members	74	49	108
		Drops	366	468	216
		Net Growth	-207	-395	-7

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2018-2019 2nd Qtr</b>	<b>2019-2020 2nd Qtr</b>	<b>2020-2021 2nd Qtr</b>
<b>J</b>	<b>Uruguay</b>	<b>New Clubs</b>	2	0	0
		<b>Charter Members</b>	50	0	0
		<b>New Members</b>	92	0	0
		<b>Drops</b>	128	0	0
		<b>Net Growth</b>	16	0	0
<b>O</b>	<b>Argentina</b>	<b>New Clubs</b>	2	0	0
		<b>Charter Members</b>	50	0	0
		<b>New Members</b>	98	0	0
		<b>Drops</b>	460	0	0
		<b>Net Growth</b>	-296	0	0
<b>T</b>	<b>Chile</b>	<b>New Clubs</b>	2	0	0
		<b>Charter Members</b>	41	0	0
		<b>New Members</b>	84	0	0
		<b>Drops</b>	122	0	0
		<b>Net Growth</b>	9	0	0
<b>LA</b>	<b>Brazil</b>	<b>New Clubs</b>	0	0	5
		<b>Charter Members</b>	0	1	139
		<b>New Members</b>	0	133	518
		<b>Drops</b>	0	503	316
		<b>Net Growth</b>	0	-361	345
<b>LB</b>	<b>Brazil</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	0	22	0
		<b>New Members</b>	0	90	0
		<b>Drops</b>	0	350	0
		<b>Net Growth</b>	0	-221	0
<b>Total</b>		<b>New Clubs</b>	6	1	5
		<b>Charter Members</b>	141	23	139
		<b>New Members</b>	274	223	518
		<b>Drops</b>	710	853	316
		<b>Net Growth</b>	-271	-582	345

### MD Wise Analysis

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2019-2020</b>	<b>2020-2021</b>
<b>LC</b>	<b>Brazil</b>	<b>New Clubs</b>	4	8
		<b>Charter Members</b>	108	228
		<b>New Members</b>	451	781
		<b>Drops</b>	1024	856
		<b>Net Growth</b>	-372	211
<b>Total</b>		<b>New Clubs</b>	4	8
		<b>Charter Members</b>	108	228
		<b>New Members</b>	451	781
		<b>Drops</b>	1024	856
		<b>Net Growth</b>	-372	211

## December (Only) Results

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>Dec-19</b>	<b>Dec-20</b>
<b>LC</b>	<b>Brazil</b>	<b>New Clubs</b>	2	3
		<b>Charter Members</b>	51	85
		<b>New Members</b>	59	195
		<b>Drops</b>	277	285
		<b>Net Growth</b>	-160	14
<b>Total</b>		<b>New Clubs</b>	2	3
		<b>Charter Members</b>	51	85
		<b>New Members</b>	59	195
		<b>Drops</b>	277	285
		<b>Net Growth</b>	-160	14

## Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 2nd Qtr	2020-2021 2nd Qtr
LC	Brazil	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	4 101 234 590 -214	5 143 483 462 201
<b>Total</b>		<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	4 101 234 590 -214	5 143 483 462 201

### MD Wise Analysis

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2019-2020</b>	<b>2020-2021</b>
<b>LD</b>	<b>Brazil</b>	<b>New Clubs</b>	5	2
		<b>Charter Members</b>	131	61
		<b>New Members</b>	570	549
		<b>Drops</b>	1251	877
		<b>Net Growth</b>	-477	-210
<b>Total</b>		<b>New Clubs</b>	5	2
		<b>Charter Members</b>	131	61
		<b>New Members</b>	570	549
		<b>Drops</b>	1251	877
		<b>Net Growth</b>	-477	-210

## December (Only) Results

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>Dec-19</b>	<b>Dec-20</b>
<b>LD</b>	<b>Brazil</b>	<b>New Clubs</b>	0	2
		<b>Charter Members</b>	3	47
		<b>New Members</b>	52	155
		<b>Drops</b>	332	243
		<b>Net Growth</b>	-254	-29
<b>Total</b>		<b>New Clubs</b>	0	2
		<b>Charter Members</b>	3	47
		<b>New Members</b>	52	155
		<b>Drops</b>	332	243
		<b>Net Growth</b>	-254	-29



## Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 2nd Qtr	2020-2021 2nd Qtr
LD	Brazil	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	2 47 308 668 -272	2 52 435 466 59
<b>Total</b>		<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	2 47 308 668 -272	2 52 435 466 59

### MD Wise Analysis

MD	GMT Area	CA 3	2019-2020	2020-2021
63	Various	New Clubs	0	0
		Charter Members	0	0
		New Members	7	17
		Drops	28	23
		Net Growth	-18	-4
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	7	17
		Drops	28	23
		Net Growth	-18	-4

## December (Only) Results

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>Dec-19</b>	<b>Dec-20</b>
<b>63</b>	<b>Various</b>	<b>New Clubs</b>	0	0
		<b>Charter Members</b>	0	0
		<b>New Members</b>	0	7
		<b>Drops</b>	11	1
		<b>Net Growth</b>	-11	6
<b>Total</b>		<b>New Clubs</b>	0	0
		<b>Charter Members</b>	0	0
		<b>New Members</b>	0	7
		<b>Drops</b>	11	1
		<b>Net Growth</b>	-11	6

### Statement for 2nd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2019-2020 2nd Qtr	2020-2021 2nd Qtr
63	Various	New Clubs	0	0
		Charter Members	0	0
		New Members	4	13
		Drops	17	4
		Net Growth	-12	10
<b>Total</b>		New Clubs	0	0
		Charter Members	0	0
		New Members	4	13
		Drops	17	4
		Net Growth	-12	10

### MD Wise Analysis

MD	GMT Area	CA 3	2020-2021
LB	Brazil	New Clubs	4
		Charter Members	117
		New Members	336
		Drops	387
		Net Growth	91
Total		New Clubs	4
		Charter Members	117
		New Members	336
		Drops	387
		Net Growth	91

## December (Only) Results

MD	GMT Area	CA 3	Dec-20
LB	Brazil	New Clubs	2
		Charter Members	55
		New Members	80
		Drops	137
		Net Growth	3
Total		New Clubs	2
		Charter Members	55
		New Members	80
		Drops	137
		Net Growth	3

**Statement for 2nd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 3</b>	<b>2020-2021 2nd Qtr</b>
<b>LB</b>	<b>Brazil</b>	<b>New Clubs</b>	2
		<b>Charter Members</b>	62
		<b>New Members</b>	260
		<b>Drops</b>	210
		<b>Net Growth</b>	129
<b>Total</b>		<b>New Clubs</b>	2
		<b>Charter Members</b>	62
		<b>New Members</b>	260
		<b>Drops</b>	210
		<b>Net Growth</b>	129

